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# Strategic Supply Chain Drivers for Achieving Sustainability and Environmental Greenness in Developing Economies

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#### **Abstract**

The integration of environmental and social responsibility considerations into supply chain management is becoming increasingly critical to the overall success of organizations and their supply chains. Organizations are now held accountable not only for their own environmental, social, and economic impacts but also for those of their supply chain partners. For sustainability strategies to be effectively implemented, it is essential to consider environmental factors, government regulations, and social norms across all stages of the supply chain—from suppliers to end customers. This study aimed to: examine the external supply chain drivers that promote greenness and sustainability; investigate the internal supply chain drivers that support greenness and sustainability; and assess the sustainability practices of MOVIS Ghana Limited and BAJ Freight and Logistics Limited.

To achieve these objectives, the study adopted a descriptive single cross-sectional survey design and employed a stratified sampling technique, resulting in a sample size of 105 respondents. The constructs used in the study demonstrated reliability and validity, with a Kaiser-Meyer-Olkin (KMO) measure of 0.8 and a Cronbach's Alpha of 0.71. Regression analysis revealed a positive and significant relationship between external and internal supply chain drivers. Furthermore, the study found that both external and internal supply chain drivers positively and significantly influence the adoption of green and sustainable practices.

Based on these findings, the study recommends that organizational managers broaden their procurement objectives beyond recycling and reuse. Supply chain evaluations and audits should incorporate life cycle costing, design for reuse, and informed decisions on supplier and production choices. Organizations should also invest in modern technologies and equipment, as these are critical for process innovation and the effective implementation of sustainability initiatives throughout the supply chain. Additionally, cross-functional training and continuous education should be prioritized to enhance sustainability performance, support skill development, improve job efficiency, and reduce errors and waste.

**Keywords:** Supply Chain Management, Sustainability, Greenness, Environmental Responsibility, Social Responsibility, External Drivers, Internal Drivers, MOVIS Ghana Limited, BAJ Freight and Logistics Limited, Sustainable Practices, Supply Chain Performance, Process Innovation, Cross-Functional Training, Life Cycle Costing.

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### 1.0 INTRODUCTION

The 21st-century global business environment is characterized by growing concerns over environmental degradation, climate change, and social inequality—issues that have compelled organizations to rethink their operations, particularly within their supply chains. As sustainability gains prominence as a strategic business imperative, companies are increasingly expected to incorporate environmental and social considerations into their supply chain management practices (Sarkis, 2021). The shift towards sustainable supply chain management (SSCM) is especially critical in developing economies, where economic growth often comes at the cost of environmental deterioration and resource depletion (Agyabeng-Mensah et al., 2020).

Supply chains, which traditionally focused on cost efficiency and responsiveness, are now being redesigned to integrate environmental greenness and long-term sustainability goals. Strategic supply chain drivers—such as supplier relationship management, technological innovation, regulatory compliance, organizational culture, and market pressure—play a pivotal role in achieving this transformation (Seuring & Müller, 2008). These drivers, when effectively leveraged, can foster the adoption of green practices such as waste minimization, energy efficiency, eco-design, and reverse logistics, contributing to improved environmental and operational performance (Dubey et al., 2017).

In developing economies, the implementation of sustainable and green supply chain practices presents both opportunities and challenges. On one hand, these economies are uniquely positioned to leapfrog unsustainable industrial practices by embracing cleaner and more efficient technologies. On the other hand, limited infrastructure, weak institutional frameworks, and a lack of awareness often hinder the adoption of sustainable supply chain strategies (Acheampong & Boateng, 2021). Moreover, supply chain actors in these regions frequently encounter constraints related to high investment costs, inadequate policy enforcement, and low stakeholder commitment (Govindan et al., 2015).

Despite these barriers, several firms in developing countries have begun to adopt strategic approaches aimed at integrating sustainability and greenness into their operations. These include proactive environmental management, stakeholder engagement, green procurement, and compliance with international environmental standards. The success of such initiatives largely depends on the ability of firms to identify and activate key internal and external supply chain drivers (Walker et al., 2008). While internal drivers may include leadership commitment, employee training, and corporate values, external drivers encompass factors such as government regulations, customer expectations, and global market trends (Zhu & Geng, 2013).

In Ghana and other Sub-Saharan African economies, logistics and manufacturing companies are increasingly confronted with the need to balance profitability with sustainable development objectives. However, there is limited empirical research exploring the strategic supply chain drivers that influence the adoption of sustainability and greenness in these contexts. This research seeks to fill that gap by examining the internal and external drivers that promote green and sustainable supply chain practices among logistics companies in Ghana, with specific reference to MOVIS Ghana Limited and BAJ Freight and Logistics Limited.

This study is therefore timely and significant, as it contributes to the growing body of knowledge on sustainable supply chain management in developing economies. By identifying the key strategic drivers and their influence on environmental greenness, the research aims to provide practical insights for policymakers, business leaders, and supply chain practitioners seeking to foster sustainable development through effective supply chain strategies.

#### 2.0 MATERIALS AND METHODS

### 2.1. Concept of Sustainable and Green Supply Chain Management

Sustainable Supply Chain Management (SSCM) refers to the integration of environmental, social, and economic goals across a firm's supply chain activities to improve the long-term performance of the organization and its partners (Carter & Rogers, 2008). Green Supply Chain Management (GSCM), a subset of SSCM, focuses specifically on environmental aspects such as waste reduction, pollution control, eco-friendly sourcing, and sustainable product design (Srivastava, 2007). Both SSCM and GSCM have evolved as strategic responses to increased environmental regulations, stakeholder pressures, and growing societal concerns about ecological sustainability (Zhu & Sarkis, 2004).





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In developing economies, SSCM practices are gaining momentum as businesses face mounting pressure from international trade partners and environmental advocacy groups to align with global sustainability standards. However, the application of these practices remains uneven due to economic constraints, limited institutional support, and technological deficiencies (Agyabeng-Mensah et al., 2020).

### 2.2. Strategic Supply Chain Drivers

Strategic supply chain drivers are organizational and environmental factors that facilitate the adoption and implementation of sustainability and greenness within supply chain systems. These drivers are generally categorized into **internal** and **external**.

### a) Internal Drivers

Internal drivers are factors within the organization's control that influence its sustainability performance. These include top management commitment, employee competence, organizational culture, process innovation, and internal communication systems (Dubey et al., 2017). Leadership support, in particular, is recognized as a key enabler of green initiatives, as it sets the tone for the adoption of sustainable values and allocates the necessary resources (Sarkis, 2021). Additionally, firms that invest in employee training and development tend to improve their environmental practices and reduce operational waste (Zhu & Geng, 2013). Process innovation, driven by technological advancement, also contributes significantly to sustainable outcomes by enabling energy-efficient production, green product design, and waste minimization. However, in developing countries, internal drivers are often hindered by a lack of financial resources, inadequate infrastructure, and insufficient expertise (Acheampong & Boateng, 2021).

#### b) External Drivers

External drivers are influences from outside the organization that push firms toward adopting green and sustainable practices. These include government regulations, customer expectations, competitive pressure, stakeholder influence, and global supply chain requirements (Walker et al., 2008). Regulatory frameworks, when effectively enforced, play a pivotal role in steering organizations towards environmental compliance and sustainability (Govindan et al., 2015). Customer and market pressure, especially from environmentally conscious consumers in developed countries, has become a powerful external force shaping SSCM strategies in developing regions. Moreover, non-governmental organizations (NGOs), investors, and certification bodies increasingly demand transparency and accountability in supply chain operations (Seuring & Müller, 2008). In the African context, the role of governments and regional organizations is particularly critical, given the challenges posed by weak enforcement mechanisms and the informal nature of many supply chains. Studies by Agyabeng-Mensah et al. (2020) and Acheampong and Boateng (2021) suggest that increased public-private partnerships and international cooperation can strengthen external drivers and promote sustainable supply chain transitions in developing economies.

#### 2.3. Barriers to Sustainable and Green Supply Chain Practices

Despite growing awareness, the implementation of SSCM in developing economies faces several obstacles. These include high initial investment costs, lack of technological infrastructure, resistance to change, limited knowledge and skills, and weak institutional frameworks (Testa & Iraldo, 2010). Financial constraints remain a significant barrier, especially for small and medium enterprises (SMEs), which often lack the capacity to invest in advanced green technologies.

Moreover, cultural and behavioral factors such as short-term profit orientation, low stakeholder awareness, and absence of performance incentives hinder the progress of green initiatives (Eltayeb, Zailani, & Ramayah, 2011). Without a supportive policy environment and access to sustainability-oriented supply chain networks, many firms in developing regions struggle to implement effective SSCM strategies.

#### 2.4. Empirical Studies on SSCM in Developing Economies

Empirical research on SSCM in developing economies remains limited compared to developed countries. However, a few notable studies have highlighted the emerging trends and





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practices in this area. For instance, Agyabeng-Mensah et al. (2020) found that supply chain traceability, supplier collaboration, and reverse logistics were significant predictors of firm performance in Ghanaian manufacturing firms. Similarly, Dubey et al. (2017) reported that institutional pressure and leadership engagement were key to driving sustainability performance in Indian supply chains.

In Sub-Saharan Africa, research by Acheampong and Boateng (2021) emphasized the role of capacity building, regulatory incentives, and stakeholder involvement in enabling sustainable logistics practices. Yet, the contextual challenges facing the region—such as corruption, weak infrastructure, and informal economic structures—necessitate a more nuanced and strategic approach to SSCM.

#### 2.5. Research Gaps and Justification for the Study

While the existing literature provides valuable insights into the strategic drivers of sustainability, most studies have focused on developed economies, with limited exploration of the unique dynamics in developing regions. There is a pressing need to examine how internal and external drivers interact to influence sustainable supply chain practices within the specific socio-economic and institutional context of developing countries, particularly in Africa. This study seeks to fill this gap by investigating the strategic supply chain drivers that promote environmental greenness and sustainability in Ghana's logistics sector. By focusing on firms such as MOVIS Ghana Limited and BAJ Freight and Logistics Limited, the research aims to provide contextualized knowledge that can guide policy formulation and managerial decision-making in the region.

#### 3.0 METHODOLOGY

Research methodology is the detailed procedure used to answer the research questions; it includes a description of research design, sampling techniques, instrumentation and data analysis techniques (Oso & Onen, 2009). This chapter presents the methodology that employed for the conduct of the study. It provides an in-depth description of the research approach adopted for this study, the research design and strategy, study population, sample size and sampling techniques. It also discusses the mode of data collection, operationalization of the construct, method of data analysis, type and sources of data, ethical considerations and profile of the study area.

#### 3.2 Research Design

The study used a descriptive single cross-sectional survey approach in collecting data from the respondents. According to Saunders et al. (2009), the research philosophy adopted by a researcher embodies vital assumptions about his view point of the world. It is more related with the development and understanding of knowledge and the nature of that knowledge; a way of looking at the world and making sense of it. The three major ways of thinking about research philosophies are; Ontology, Epistemology and Axiology (Saunders et al., 2009). Ontology identifies the state of being and refers to a researcher's philosophical assumptions about the nature of reality. Epistemology is the researcher's view regarding what constitute acceptable knowledge (Saunders et al., 2009). Positivism adopts the philosophies of the natural scientists. It underscores the point that facts are facts. Axiology according to Saunders et al. (2009) is the "researcher's view of the role of values in research".

#### 3.3 Population

Newing (2011) describes a population as the set of sampling units or cases that the researcher is interested in. According to Kothari (2014), a population refers to all items in any field of inquiry and is also known as the universe of the researcher. In general, the study focuses on the staff of MOVIS Ghana Limited and BAJ Freight and Logistics Limited in the Western Region of Ghana. MOVIS Ghana Limited and BAJ Freight and Logistics Limited being the selected company of the study is made up of a total workforce of about 2,508. To add to this, the nature of concepts being investigated into required narrowing down to a group that could provide all relevant data needed to address the objectives of the study. For instance, the staff of MOVIS Ghana Limited and BAJ Freight and Logistics Limited taken into consideration should at least have fair knowledge in the external supply chain drivers of fostering greenness and



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sustainability, the internal supply chain drivers of fostering greenness and sustainability and the greenness sustainability practices of MOVIS Ghana Limited and BAJ Freight and Logistics Limited.

### 3.4 Sampling Technique and Sample Size

Kothari (2014) describes a sample as a collection of units chosen from the universe to represent it. Black (2011) defines sampling as the selection of individuals from within a population to yield some knowledge about the whole population, especially for the purpose of making predictions based on statistical inference. The researcher used stratified sampling technique. According to Cohen et al. (2017), a stratified sampling technique is used for dividing the "population into homogenous groups, with each containing subjects with similar characteristics". Therefore, the staff of procurement and supply departments as well materials departments constitutes the respondents of the study. In finding an appropriate sample size for a study, Singh (2016), says there is no one given rule in arriving at an appropriate sample size for any study. In all one hundred and five (105) sample size was drawn from 2,508 staff of MOVIS Ghana Limited and BAJ Freight and Logistics Limited in which the departments with fair knowledge were contacted due to nature of the study. Therefore, the total sample size for the study is one hundred and five (105).

The summary of the sample and data collected is shown in Table 3.1.

Table 3.1 Summary of Sample and Data Collected

Location	Sample (quota)
Movis Ghana limited	79
BAJ Freight	26

Source: Field Data, 2020

### 3.5 Data Collection Method

Creswell (2012) defines data collection as a means by which information is obtained from the selected subjects of an investigation. The study relied solely on primary source of data due to the large scale nature of the study though there are two main sources of data (i.e. primary and secondary data sources). This study makes use of only primary data source. The primary data were gathered through a self-administered questionnaire. This instrument was designed with reference to measures adopted by some authors in measuring similar constructs in their studies. The questionnaire mostly constituted closed ended questions. In order to ensure that respondent clearly provide answers and enable researcher code responses with ease, items on the questionnaire were grouped under various themes: inventory management practices, competitive advantage and organizational performance.

The study adopted only one approach in collecting responses in the actual field study. Questionnaires were self-administered to the respondents that fall within the study population and hold the required positions were contacted and given questionnaires to be answered. In all one hundred and twenty (120) questionnaires were self-administered to one hundred and twenty (120) staff of MOVIS Ghana Limited and BAJ Freight and Logistics Limited and 105 responses were made within the stipulated time frame for the study.

### 3.6 Data Collection Instruments

Constructs	Number of Items	Source
External supply chain drivers of fostering	26	(Saeed and Kersten, 2019)
greenness and sustainability		
Internal supply chain drivers of fostering	17	(Saeed and Kersten, 2019)
greenness and sustainability		
Greenness sustainability practices	19	Source: (Maina, 2015)

### 3.7 Types and Sources of Data

For every research work, there are two basic types of data that is applied; primary and secondary data. Primary data are collected originally from the field for the particular research problem at hand, via means that best suit the study and collected under the control and



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supervision of the researcher (Hox and Boeije, 2015). In using the primary data, the researcher is able to gain a greater control and the data can be interpreted much better (Kadam et al., 2013). On the other hand, a secondary data refers to data that are collected and recorded by someone else earlier and for a reason other than the present study. It is less time consuming, saves cost, and uses little effort. For the purpose of this study, primary data was used to test the relationships.

### 3.8 Data Analysis Techniques

Data analysis refers to the application of reasoning to understand the data that has been gathered with the aim of determining consistent patterns and summarizing the relevant details revealed in the investigation (Carr & Griffin, 2010). To determine the patterns revealed in the data collected regarding the selected variables, data analysis was guided by the aims and objectives of the research and the measurement of the data collected. The data collected is input into the statistical package for social sciences (SPSS) for production of graphs, tables, descriptive statistics and inferential statistics. A pre testing of data is performed to test for multicolinearity and autocorrelation. A variance inflation factor is used for multicollinearity testing while Durbin-Watson statistic is used to measure autocorrelation. Both descriptive and inferential statistics were employed. Descriptive statistics was used to present the characteristics of the data. Regression techniques were used to test for the effects of the variables. Regression analysis is used to test the significance of the independent variables on the dependent variable.

#### 3.9 Validity and Reliability Test

Validity in research refers to the degree to which the data gathering instrument measure what it is intended to and reliability addresses the extent of consistency and truthful representation of the total population under study (Joppe, 2000 as cited in Golafshani, 2003). Reliability is very important because it is a requirement for the validity of test. The data gathered should be reliable and valid and so must be the assessment techniques. In ensuring that data gathered was suitable and reliable for this study, the Cronbach's Alpha is used to measure the overall internal consistency.

#### 3.10 Ethical Consideration

In conducting research, researchers must follow rules that guide their research. In complying with ethical standards, this research was conducted in an honest fashion devoid of deception. Informed consent was sort from respondents who were willing to take part in this study and they were not coerced in any way to provide answers to the questionnaires. The actual purpose for this research was communicated to the respondents.

#### 4.0 RESULTS AND DISCUSSIONS

This chapter presents the data analysis, discussions and discussions of the results. The chapter covered the demographics of the respondents followed by the validity and reliability tests, descriptive statistics, testing of the hypothesis, summary of findings and discussions of the results. The table 4.1 presents the results.

*Table 4.1 Demographics of the respondents* 

Profile	Characteristics	Frequency	Percentage
Gender	Male	73	70
	Female	32	30
	Total	105	100
Age	20-30 years	26	25
	31-40 years	38	36
	41-50 years	19	18
	51 and above	22	21
	Total	105	100
Education	JHS/SHS	11	10
_	HND/Equivalents	43	40
	1st Degree	33	31





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	Master's degree	18	17
	Total	105	100
Working experience	Less than 1 year	6	6
	1-5 years	23	21
	5-10 years	32	30
	11-15 years	22	21
	16-20 years	13	12
	above 20 years	9	9
	Total	105	100

Source: Field Data, 2022

The gender issue of the respondents, 73 of the respondents was male representing 70% whilst 32 of the respondents were female representing 30%. Concerning the age of the respondents, 26 of the respondents were between the ages of 20-30 years, representing 25%, 38 of the respondents were between the ages of 31-40 years representing 36%, 19 of the respondents were between the ages of 41-50 years representing 18% and 22 of the respondents were 51 and above representing 21%.

The Educational background, 11 of the respondents was junior high secondary certificate graduate representing 10%, 43 of the respondents were Higher national Diploma graduate representing 40%, 33 of the respondents were first degree graduate representing 31% and 18 of the respondents were second degree graduate representing 17%.

Working experience, 6 of the respondents have worked in their organizations for less than 1 year representing 6%, 23 of the respondents have worked in their organizations for about 1-5 years representing 21%, 32 of the respondents have worked in their organizations for about 5-10 years representing 30%, 22 of the respondents have worked in their organizations for about 11-15 years representing 21%, 13 of the respondents have worked in their organizations for about 16-20 of the respondents years representing 12% and 9 have worked in their organizations for above 20 years representing 9%.

### 4.2 Validity and Reliability Tests

Generally, validity refers to the degree to which the data gathering instruments measures what it intended to while reliability seeks to assess the extent of consistency in the data gathered (Saunders et al., 2014; Pallant, 2017). The types of tests conducted to ensure that the data gathered were suitable for the study were (1) internal consistency (using Cronbach alpha in SPSS), composite reliability and discriminant validity. To validate the results, appropriate reliability and validity tests of the measurement were taken. The Cornbrash's Alpha coefficient was used as a measure of internal consistency-reliability of the scale used in this study. Cronbach's Alpha is a measure of internal reliability for multi-item summated rating scales. Its values range 0 and 1, where the higher the score, the more reliable the scale. A coefficient reliability of 0.70 or higher indicated that the instrument used is reliable (Cronbach, 2004).

Table 4.2 Cronbach's Alpha Results

Variables	Number of items	Cronbach's Alpha
External supply chain drivers	26	0.771
Internal supply chain drivers	17	0.822
Greenness sustainability practices	19	0.713

Source: Field Data, 2022

Also, in order to analyze the data in relation to ascertain the validity threshold, the measurement of the response using Kaiser Mayer Olkin test to be certain that the data is acceptable to proceed to the inferential statistics to make fair and valid conclusions. Kaiser (1974) proposes that values above 0.5 are acceptable and appropriate. In a situation that the value is less than 0.5, then there is a need to collect additional data or reconsider which variable is to take into consideration. The table 4.3 presents the results.



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Table 4.3 Kaiser Mayer Olkin test

Variables	Variance (%)	KMO	Approx. Chi Square
External supply chain drivers	50.332	.812	4532.416
Internal supply chain drivers	42.122	.722	4241.305
Greenness sustainability practices	62.531	.844	4122.617

Source: Field Data, 2022

The variable external supply chain drivers Cronbach's Alpha of 0.771, Internal supply chain drivers Cronbach's Alpha of 0.822 and Greenness sustainability practices Cronbach's Alpha of 0.713 were all within the acceptable recommended threshold. The variable external supply chain drivers' variance of 50.332%, Kaiser Mayer Olkin.812 and Approx. Chi Square of 4532.416 are all within the acceptable threshold. The variable internal supply chain drivers variance of 42.122%, Kaiser Mayer Olkin .722 and Approx. Chi Square of 4241.305 are all within the acceptable threshold. The variable greenness sustainability practices variance of 62.531%, Kaiser Mayer Olkin .844 and Approx. Chi Square of 4122.617 are all within the acceptable threshold. The factor loadings of the items measuring the constructs were also considered and the items with a factor loading of 0.5 were considered for the inferential statistics. The table 4.4 presents the results.

Table 4.4 Factor loadings of the items

External	supply	chain	ble 4.4 Fac	supply		Greenness	sustainability
drivers			drivers			practices	·
.821			.946	//		.844	
.734			.937	//		.796	
.692			.773	11/		.891	
.801			.833	(1	111111	.842	
.579			.811	//	1111111	.814	
.918			.903		/////	.903	
.732			.847		4///	.817	
.770			.813			.862	
.860			.844			.774	
.770			.729			.916	
.776			.712	ATTO AT	WANA	.763	
.724			.799	MENT	CIMI	.818	
.869			.821			.795	
.751			.627			.865	
.783			.882			.816	
.685			.811			.763	
.823			.835			.882	
.819						.927	
.775						.831	
.822							
.890							
.783							
.589							
.931							
.955							
.847							
.942							
.938							
.736							

Source: Field Data, 2022





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#### 4.3 External supply chain drivers

In determining the external supply chain drivers of fostering greenness and sustainability, a literature was consulted and after a pre-test was done, twenty-six (26) items were selected to measure the construct external supply chain drivers of fostering greenness and sustainability and the table 4.5 presents the results.

Table 4.5 Descriptive statistics for external supply chain drivers

Table 4.5 Descriptive statistics for external supply chain drivers					
Items	Min	Max	Mean	S.D	
Organizations operating in more than one country are influenced by national as well as supranational (regional and international) regulations to adopt sustainability-related practices as proposed by legislators.	1	5	4.23	.561	
Organizations experience pressure from various sets of requirements proposed by trade/professional associations.	1	5	4.31	.586	
Non-compliance can lead to penalties and exclusion of the organization from the members' list.	1	5	4.25	.528	
Compliance can lead to benefits such as access to international markets.	1	5	4.29	.533	
Government agencies are responsible for developing regulations related to labor relations, employment conditions, and environmental management.	1	5	4.27	.595	
Noncompliance to these regulations results in fines, penalties, or legal costs for organizations.	2	5	4.20	.566	
Various incentives are introduced by national and international institutions to stimulate organizations' proactive behavior in adopting sustainability practices.	1	5	4.25	.572	
Certifications such as ISO certificates are international voluntary standards designed to help organizations in achieving product- or service-related ecological and social requirements derived from the needs of customers and other stakeholders.	1	5	4.28	.567	
NGOs raise awareness of bad environmental and social performance by organizations, and constantly exert pressure on them to adopt sustainability initiatives.	1	5	4.26	.532	
NGOs have the ability to unite a group of people or stakeholders on sustainability issues.	1	5	4.27	.580	
Media reporting of sustainability issues can draw both public and government attention, resulting in a bad reputation as well as actions from government agencies against poorly performing organizations.	1	5	4.21	.571	
Value-based networks, such as scientific communities and research centers, can also influence organizations to develop innovative approaches to consider sustainability in their products & operations.	1	5	4.30	.583	
The public, in general, put pressure on organizations to adopt sustainability practices.	1	5	4.26	.521	
In turn, consumers' purchasing behavior is affected by organizations' sustainability performance.	1	5	4.31	.586	
Issues like 'global warming' have increased public awareness	1	5	4.27	.597	
Due to the new forms of media and communication, consumers are more organized than before, and several consumer organizations exert pressure on organizations to adopt sustainability behavior.	1	5	4.30	.583	
Organizations face pressure to implement sustainability initiatives that help to fulfill local communities' expectations	1	5	4.24	.557	



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(e.g., parks, schools, charities, etc.) and the welfare of people who work for them.				
Organizations improve their social and environmental performance or develop environmentally friendly technologies to gain a competitive advantage over their competitors.	1	5	4.23	.525
Similarly, organizations are under strict scrutiny from their competitors.	1	5	4.20	.608
Competitors leading in adopting sustainability practices are able to set industry norms, which may result in extra pressure on other organizations to follow.	1	5	4.22	.559
Organizations face pressure from shareholders and investors in the implementation of sustainability initiatives.	1	5	4.25	.506
Investors can withdraw investments due to bad sustainability performance.	1	5	4.27	.595
Organizations face institutional pressures from banks, financial institutes, and other stakeholders to adopt sustainability practices.	1	5	4.36	.556
Supplier participation is critical in achieving sustainability goals across the supply chain.	1	5	4.20	.564
Consumer demand for sustainable products has increased the pressure on organizations to adopt sustainability practices within their upstream and downstream supply chains.	2	5	4.21	.560
Organizations implement sustainability initiatives to fulfill stakeholders' expectations so that the organization's sustainability image improves.	1	5	4.20	.555
Globalization has pressured organizations to implement sustainability practices across their entire supply chain.	1	5	4.29	.533

Source: Field Data, 2022

The item "organizations operating in more than one country are influenced by national as well as supranational (regional and international) regulations to adopt sustainability-related practices as proposed by legislators" (mean= 4.23 and SD= .561) to affirm that the organizations for the study believe that — organizations operating in more than one country are influenced by national as well as supranational (regional and international) regulations to adopt sustainability-related practices as proposed by legislators. The item "organizations experience pressure from various sets of requirements proposed by trade/professional associations" (Mean= 4.31 and SD= .586) affirm that the organizations for the study experience pressure from various sets of requirements proposed by trade/professional associations.

The item Non-compliance can lead to penalties and exclusion of the organization from the members' list (mean= 4.25 SD=.528) affirm that the organizations for the study can lead to penalties and exclusion of the organization from the members' list. The item "compliance can lead to benefits such as access to international markets" (mean= 4.29 and SD= .533) affirm that the organizations for the study benefits such as access to international markets. The item "government agencies are responsible for developing regulations related to labor relations, employment conditions, and environmental management (mean=4.27 and SD= .595) affirm that the organizations for the study are responsible for developing regulations related to labor relations, employment conditions, and environmental management.

The item "Noncompliance to these regulations results in fines, penalties, or legal costs for organizations" (mean= 4.20 and SD= .566) affirm that the organizations for the study regulations results in fines, penalties, or legal costs for organizations. The item "various incentives are introduced by national and international institutions to stimulate organizations" proactive behavior in adopting sustainability practices" (mean= 4.25 and SD= .572) affirm that the organizations for the study are introduced by national and international institutions to stimulate organizations' proactive behavior in adopting sustainability practices. The item certifications such as ISO certificates are international voluntary standards designed to help organizations in achieving product- or service-related ecological and social requirements derived





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from the needs of customers and other stakeholders (mean= 4.28 and SD= .567) affirm that the organizations for the study are international voluntary standards designed to help organizations in achieving product- or service-related ecological and social requirements derived from the needs of customers and other stakeholders. The item "NGOs raise awareness of bad environmental and social performance by organizations, and constantly exert pressure on them to adopt sustainability initiatives" (mean= 4.26 SD= .532) affirm that the organizations for the study raise awareness of bad environmental and social performance by organizations, and constantly exert pressure on them to adopt sustainability initiatives. The item NGOs have the ability to unite a group of people or stakeholders on sustainability issues (mean= 4.27 and SD= .580) affirm that the organizations for the study have the ability to unite a group of people or stakeholders on sustainability issues.

The item "media reporting of sustainability issues can draw both public and government attention, resulting in a bad reputation as well as actions from government agencies against poorly performing organizations" (mean= 4.21 and SD= .571) affirm that the organizations for the study draw both public and government attention, resulting in a bad reputation as well as actions from government agencies against poorly performing organizations. The item "value-based networks, such as scientific communities and research centers, can also influence organizations to develop innovative approaches to consider sustainability in their products & operations" (mean= 4.30 and SD= .583) affirm that the organizations for the study value-based networks, such as scientific communities and research centers, can also influence organizations to develop innovative approaches to consider sustainability in their products & operations.

The item "the public, in general, put pressure on organizations to adopt sustainability practices" (mean= 4.26 and SD=.521) affirm that the organizations for the study put pressure on organizations to adopt sustainability practices. The item "in turn, consumers' purchasing behavior is affected by organizations' sustainability performance (mean= 4.31 and SD= .586) affirm that the organizations for the study is affected by organizations' sustainability performance. The item "issues like 'global warming' have increased public awareness" (mean= 4.27 and SD= .597) affirm that the organizations for the study have increased public awareness. The item "due to the new forms of media and communication, consumers are more organized than before, and several consumer organizations exert pressure on organizations for the study use new forms of media and communication, consumers are more organized than before, and several consumer organizations consumers are more organized than before, and several consumer organizations exert pressure on organizations to adopt sustainability behavior.

The item "organizations face pressure to implement sustainability initiatives that help to fulfill local communities' expectations (e.g., parks, schools, charities, etc.) and the welfare of people who work for them" (mean= 4.24 and SD= .557) affirm that the organizations for the study face pressure to implement sustainability initiatives that help to fulfill local communities' expectations (e.g., parks, schools, charities, etc.) and the welfare of people who work for them. The item "organizations improve their social and environmental performance or develop environmentally friendly technologies to gain a competitive advantage over their competitors" (mean= 4.23 and SD= .525) affirm that the organizations for the study have improved their social and environmental performance or develop environmentally friendly technologies to gain a competitive advantage over their competitors.

The item "similarly, organizations are under strict scrutiny from their competitors" (mean= 4.20 and SD= .608) affirm that the organizations for the study are under strict scrutiny from their competitors. The item "competitors leading in adopting sustainability practices are able to set industry norms, which may result in extra pressure on other organizations to follow" (mean= 4.22 and SD= .559) affirm that the organizations for the study are able to set industry norms, which may result in extra pressure on other organizations to follow. The item "organizations face pressure from shareholders and investors in the implementation of sustainability initiatives" (mean= 4.25 and SD= .506) affirm that the organizations for the study face pressure from shareholders and investors in the implementation of sustainability initiatives. The item "investors can withdraw investments due to bad sustainability performance" (mean= 4.27 and SD= .595) affirm that the organizations for the study can withdraw investments due to bad sustainability performance. The item "organizations face institutional pressures from banks, financial institutes, and other stakeholders to adopt sustainability practices" (mean= 4.36 and SD= .556) affirm that the organizations for the study

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face institutional pressures from banks, financial institutes, and other stakeholders to adopt sustainability practices. The item "supplier participation is critical in achieving sustainability goals across the supply chain" (mean= 4.20 and SD= .564) affirm that the organizations for the study supplier participation is critical in achieving sustainability goals across the supply chain.

The item "consumer demand for sustainable products has increased the pressure on organizations to adopt sustainability practices within their upstream and downstream supply chains" mean= 4.21 and SD= .560) affirm that the organizations for the study products has increased the pressure on organizations to adopt sustainability practices within their upstream and downstream supply chains. The item "organizations implement sustainability initiatives to fulfill stakeholders' expectations so that the organization's sustainability image improves" (mean= 4.20 and SD= .555) affirm that the organizations for the study implement sustainability initiatives to fulfill stakeholders' expectations so that the organization's sustainability image improves. The item "globalization has pressured organizations to implement sustainability practices across their entire supply chain" (mean= 4.29 and SD= .533) affirm that the organizations for the study globalization has pressured organizations to implement sustainability practices across their entire supply chain. The descriptive statistics fully establish that the organizations for the study are highly driven by external supply chain drivers.

#### 4.4 Internal Supply Chain Drivers

In determining the internal supply chain drivers of fostering greenness and sustainability, a literature was consulted and after a pre-test was done, seventeen (17) items were selected to measure the construct internal supply chain drivers of fostering greenness and sustainability and the table 4.6 presents the results.

Table 4.6 Descriptive statistics for Internal Supply Chain Drivers

Items	Min	Max	Mean	S.D
The top management's commitment is the internal political force that supports proactive sustainability behaviors as well as successful implementation of sustainability initiatives.	1	5	4.22	.538
Sustainability-related issues must be incorporated in the organization's strategy and the mission statement. The organization's strategy acts as a driver for the implementation of sustainability initiatives within the organization.	1	5	4.21	.554
One of the most desirable drivers for implementing sustainability initiatives is cost reduction in the form of energy savings, reduction in material consumption, and increased efficiency, as well as profit.	1	5	4.21	.551
To achieve the goals of better economic and operational performance, organizations are pressured to implement sustainable strategies that provide long-term monetary benefits.	1	5	4.22	.538
The moral obligation of an organization in the society where it operates, represented by voluntary efforts to achieve harmony with social expectations and norms.	1	5	4.23	.543
An organization's willingness to change and improve the existing sustainability practices, involving the generation of new ideas to reach sustainability goals that also drive the organization toward adopting sustainability practices.	2	5	4.21	.551
Provides common and standardized decisions, procedures, and systems that meet the expectations of its stakeholders.	1	5	4.22	.541
The sharing of sustainability related information internally and externally is a prerequisite for implementing sustainability practices.	1	5	4.23	.534
Organizations face pressure from different stakeholders (such as NGOs and media) to report and reduce work-related health and safety incidents.	1	5	4.23	.509



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The provision of adequate resources drives an organization's sustainability initiative and encourages the adoption of	1	5	4.25	.544
sustainability practices.	1	O	1.20	.011
One of the main drivers for adopting sustainability practices,		_	4.01	500
and organizations face pressure to undertake the most efficient use of natural resources.	1	5	4.31	.532
Organizations that have already adopted sustainability				
practices gain better professional expertise and capabilities in	1	5	4.25	.546
sustainability management, which encourage them to further implement sustainability-related actions.				
Employees of an organization either act alone or through their				
unions to pressure organizations internally to adopt	1	5	4.28	.548
sustainability practices.				
New technology and equipment are important factors in				
process innovation, helping organizations to successfully	1	5	4.25	.579
implement sustainability practices across the supply chain to enhance their sustainability and operational performance.				
Cross-functional training and education helps organizations to				
increase their sustainability-related performance, as well as		_	4.00	500
support employees to update their skills, improve job	1	5	4.29	.533
performance, and decrease errors and waste.				
Organizations with a higher level of sustainability performance				
experience relatively less stakeholder pressure compared to	1	5	4.23	.561
organizations with low sustainability performance scores.				
Multinational organizations receive more pressure to adopt sustainability practices.	1	5	4.25	.561
production production	l .	1	l .	

Source: Field Data, 2022

The item "the top management's commitment is the internal political force that supports proactive sustainability behaviors as well as successful implementation of sustainability initiatives" (Mean= 4.22 and SD=.538) indicate that the organizations for the study the top management's commitment is the internal political force that supports proactive sustainability behaviors as well as successful implementation of sustainability initiatives. The item "the organization's strategy acts as a driver for the implementation of sustainability initiatives within the organization" (Mean= 4.21 and SD=.554) indicate that the organizations for the study acts as a driver for the implementation of sustainability initiatives within the organization.

The item "one of the most desirable drivers for implementing sustainability initiatives is cost reduction in the form of energy savings, reduction in material consumption, and increased efficiency, as well as profit" (Mean= 4.21 and SD=.551) indicate that the organizations for the study desirable drivers for implementing sustainability initiatives is cost reduction in the form of energy savings, reduction in material consumption, and increased efficiency, as well as profit. The item "to achieve the goals of better economic and operational performance, organizations are pressured to implement sustainable strategies that provide long-term monetary benefits" (Mean= 4.22 and SD=.538) indicate that the organizations for the study achieve the goals of better economic and operational performance; organizations are pressured to implement sustainable strategies that provide long-term monetary benefits.

The item "the moral obligation of an organization in the society where it operates, represented by voluntary efforts to achieve harmony with social expectations and norms (Mean=4.23 and SD=.543) indicate that the organizations for the study achieve harmony with social expectations and norms. The item "an organization's willingness to change and improve the existing sustainability practices, involving the generation of new ideas to reach sustainability goals that also drive the organization toward adopting sustainability practices" (Mean=4.21 and SD=.551) indicate that the organizations for the study are willing to change and improve the existing sustainability practices, involving the generation of new ideas to reach sustainability goals that also drive the organization toward adopting sustainability practices. The item "provides common and standardized decisions, procedures, and systems that meet the expectations of its





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stakeholders" (Mean= 4.22 and SD= .541) indicate that the organizations for the study provides common and standardized decisions, procedures, and systems that meet the expectations of its stakeholders. The item "the sharing of sustainability related information internally and externally is a prerequisite for implementing sustainability practices" (Mean= 4.23 and SD=.534) indicate that the organizations for the study share of sustainability related information internally and externally is a prerequisite for implementing sustainability practices.

The item "organizations face pressure from different stakeholders (such as NGOs and media) to report and reduce work-related health and safety incidents" (Mean= 4.23 and SD= .509) indicate that the organizations for the study face pressure from different stakeholders. The item "the provision of adequate resources drives an organization's sustainability initiative and encourages the adoption of sustainability practices" (Mean= 4.25 and SD= .544) indicate that the organizations for the study provide adequate resources drives an organization's sustainability initiative and encourages the adoption of sustainability practices.

The item "one of the main drivers for adopting sustainability practices, and organizations face pressure to undertake the most efficient use of natural resources" (Mean= 4.31 and SD=.532) indicate that the organizations for the study drives for adopting sustainability practices, and organizations face pressure to undertake the most efficient use of natural resources. The item "organizations that have already adopted sustainability practices gain better professional expertise and capabilities in sustainability management, which encourage them to further implement sustainability-related actions" (Mean= 4.25 and SD=.546) indicate that the organizations for the study have already adopted sustainability practices gain better professional expertise and capabilities in sustainability management, which encourage them to further implement sustainability-related actions.

The item "employees of an organization either act alone or through their unions to pressure organizations internally to adopt sustainability practices" (Mean= 4.28 and SD=.548) indicate that the organizations for the study either act alone or through their unions to pressure organizations internally to adopt sustainability practices. The item "new technology and equipment are important factors in process innovation, helping organizations to successfully implement sustainability practices across the supply chain to enhance their sustainability and operational performance" (Mean= 4.25 and SD=.579) indicate that the organizations for the study have been helping organizations to successfully implement sustainability practices across the supply chain to enhance their sustainability and operational performance.

The item "cross-functional training and education helps organizations to increase their sustainability-related performance, as well as support employees to update their skills, improve job performance, and decrease errors and waste" (Mean= 4.29 and SD=.533) indicate that the organizations for the study are engaging cross-functional training and education helps organizations to increase their sustainability-related performance, as well as support employees to update their skills, improve job performance, and decrease errors and waste.

The item "organizations with a higher level of sustainability performance experience relatively less stakeholder pressure compared to organizations with low sustainability performance scores" (Mean= 4.23 and SD=.561) indicate that the organizations for the study organizations with a higher level of sustainability performance experience relatively less stakeholder pressure compared to organizations with low sustainability performance scores. The item "multinational organizations receive more pressure to adopt sustainability practices" (Mean= 4.25 and SD=.561) indicate that the organizations for the study receive more pressure to adopt sustainability practices. The descriptive statistics results indicate that the organizations for the study are highly guided by internal supply chain drivers.

#### 4.5 Greenness sustainability practices

In determining the greenness sustainability practices, a literature was consulted and after a pre-test was done, nineteen (19) items were selected to measure the construct greenness sustainability practices and the table 4.7 presents the results.



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Table 4.7 Descriptive statistics for Internal Supply Chain Drivers

Table 4.7 Descriptive statistics for Internal Suppl	ř			
Items The State of	Min	Max	Mean	S.D
The firm's purchasing practices seek to ensure sustainability		_	4 0 -	<b>F</b> 0 6
by reducing sources of waste and promote recycling, reuse,	1	5	4.25	.509
substitution of materials and proper sourcing				
The firm acquires raw materials, select suppliers and choose		_	4.05	570
products with an emphasis on environmentally friendly	1	5	4.25	.572
packaging, recycling, reuse, resource reduction and disposal				
The firm's approach to minimize environmental impact in				
inbound supply chain includes eco-labeled product purchase,	1	5	4.30	.583
adoption of environmental criteria into the supplier				
assessment systems				
The firm centers to set purchasing policies or guidelines that	1	_	4 21	F06
integrates and reflect concerns for natural environment in its	1	5	4.31	.586
purchasing process				
The firm's purchasing enables better compliance with existing	1	_	4.04	
norms, improvement of brand image for consumers and better	1	5	4.24	.557
ranking by nonfinancial notation organizations.				-
The firm chooses suppliers whose processes are ISO 14001				
certified and encourages those who have low raw material	2	5	4.25	.506
consumption, controlled emissions, pollution levels and raw				
material tracking.				
The firm has adopted green purchasing as a way to reduce the	1	5	4.20	.564
human health, environmental and social impacts of routine	1	5	4.20	.504
purchasing decisions.				
The firm's green purchasing performance metrics include	1	5	4.01	EE4
quality, delivery time, capacity of production systems, price,	1	5	4.21	.554
financial status, capability of R&D and packaging cost.				
The firm has chosen an optimal appropriate green purchasing				
strategy and can obtain competitive advantages of the sustainable supply chain when faced with a competitive	1	5	4.23	.543
market.				
The firm's green purchase helps to promote clean production technology in the sustainable supply chain.	1	5	4.22	.541
The firm adoption of green purchasing directly affect their				
suppliers practice and thus causing ripple effect through				
which local firms considers environment practices to gain	1	5	4.23	.509
legitimacy.				
The firm's employees are aware of the firm's green purchasing				
policy and actually implement it.	1	5	4.25	.544
The firm practices green purchasing by incorporating				
environmental sustainability issues into their choices of				
materials, parts and equipment moving beyond traditional	1	5	4.28	.548
purchasing criteria such as cost, quality, flexibility or payment	1		7.40	.5-10
terms.				
The firms consumers are recognizing the enormous impact				
their buying behaviours have on the environment which				
reinforces the position of the environment as a top world	1	5	4.25	.579
concern and thus increase their green purchasing behavior.				
The firm's shift from non-green or traditional purchasing to				
green purchasing practices is as a result of consumers'	1	5	4.25	.509
awareness and experience of environmental problems.		-		
The firm's purchasing is an important agent for change				
concerning environmental initiatives and compliance in the	1	5	4.25	.546
supply chain.				
L ** ×	i		·	



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The firm has developed a scorecard based on specific metrics and manages as well as evaluates their suppliers" environmental performance and provides advice to them on improving their performance.	1	5	4.25	.528
The firm integrates their environmental goals with their purchasing activities in order to become green or initiate green initiatives in their supply chain.	1	5	4.26	.532
The firm's purchasing objective extends beyond recycling and reuse such that evaluations and audits of supply chains investigates life cycle costs, product designs for reuse and supplier or production choices.	1	5	4.22	.625

Source: Field Data, 2022

The item "the firm's purchasing practices seek to ensure sustainability by reducing sources of waste and promote recycling, reuse, substitution of materials and proper sourcing" (Mean=4.25 and SD=.509) establish that the organizations for the study seek to ensure sustainability by reducing sources of waste and promote recycling, reuse, substitution of materials and proper sourcing. The item "the firm acquires raw materials, select suppliers and choose products with an emphasis on environmentally friendly packaging, recycling, reuse, resource reduction and disposal" (Mean=4.25 and SD=.572) establish that the organizations for the study select suppliers and choose products with an emphasis on environmentally friendly packaging, recycling, reuse, resource reduction and disposal.

The item "the firm's approach to minimize environmental impact in inbound supply chain includes eco-labeled product purchase, adoption of environmental criteria into the supplier assessment systems" (Mean= 4.30and SD=.583) establish that the organizations for the study minimize environmental impact in inbound supply chain includes eco-labeled product purchase, adoption of environmental criteria into the supplier assessment systems. The item "the firm centers to set purchasing policies or guidelines that integrates and reflect concerns for natural environment in its purchasing process" (Mean= 4.31 and SD=.586) establish that the organizations for the study set purchasing policies or guidelines that integrates and reflect concerns for natural environment in its purchasing process. The item "the firm's purchasing enables better compliance with existing norms, improvement of brand image for consumers and better ranking by nonfinancial notation organizations" (Mean= 4.24 and SD=.557) establish that the organizations for the study ensure compliance with existing norms, improvement of brand image for consumers and better ranking by nonfinancial notation organizations.

The item "the firm chooses suppliers whose processes are ISO 14001 certified and encourages those who have low raw material consumption, controlled emissions, pollution levels and raw material tracking" (Mean= 4.25 and SD= .506) establish that the organizations for the study choose suppliers whose processes are ISO 14001 certified and encourages those who have low raw material consumption, controlled emissions, pollution levels and raw material tracking. The item "the firm has adopted green purchasing as a way to reduce the human health, environmental and social impacts of routine purchasing decisions" (Mean= 4.20 and SD=.564) establish that the organizations for the study have adopted green purchasing as a way to reduce the human health, environmental and social impacts of routine purchasing decisions.

The item "the firm's green purchasing performance metrics include quality, delivery time, capacity of production systems, price, financial status, capability of R&D and packaging cost" (Mean= 4.21 and SD=.554) establish that the organizations for the study purchasing performance metrics include quality, delivery time, capacity of production systems, price, financial status, capability of R&D and packaging cost. The item "the firm has chosen an optimal appropriate green purchasing strategy and can obtain competitive advantages of the sustainable supply chain when faced with a competitive market" (Mean=4.23 and SD=.543) establish that the organizations for the study have chosen an optimal appropriate green purchasing strategy and can obtain competitive advantages of the sustainable supply chain when faced with a competitive market.

The item "the firm's green purchase helps to promote clean production technology in the sustainable supply chain" (Mean= 4.22and SD=.541) establish that the organizations for the study promote clean production technology in the sustainable supply chain. The item "the firm





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adoption of green purchasing directly affect their suppliers practice and thus causing ripple effect through which local firms considers environment practices to gain legitimacy" (Mean= 4.23 and SD=.509) establish that the organizations for the study adoption of green purchasing directly affect their suppliers practice and thus causing ripple effect through which local firms considers environment practices to gain legitimacy.

The item "the firm's employees are aware of the firm's green purchasing policy and actually implement it" (Mean= 4.25 and SD= .544) establish that the organizations for the study have green purchasing policy and actually implement it. The item "the firm practices green purchasing by incorporating environmental sustainability issues into their choices of materials, parts and equipment moving beyond traditional purchasing criteria such as cost, quality, flexibility or payment terms" (Mean= 4.28 and SD=.548) establish that the organizations for the study practices green purchasing by incorporating environmental sustainability issues into their choices of materials, parts and equipment moving beyond traditional purchasing criteria such as cost, quality, flexibility or payment terms.

The item "the firms consumers are recognizing the enormous impact their buying behaviors have on the environment which reinforces the position of the environment as a top world concern and thus increase their green purchasing behavior" (Mean= 4.25 and SD=.579) establish that the organizations for the study the firms consumers are recognizing the enormous impact their buying behaviors have on the environment which reinforces the position of the environment as a top world concern and thus increase their green purchasing behavior. The item "the firm's shift from non-green or traditional purchasing to green purchasing practices is as a result of consumers' awareness and experience of environmental problems" (Mean= 4.25 and SD=.509) establish that the organizations for the firm's shift from non-green or traditional purchasing to green purchasing practices is as a result of consumers' awareness and experience of environmental problems.

The item "the firm's purchasing is an important agent for change concerning environmental initiatives and compliance in the supply chain" (Mean= 4.25 and SD= .546) establish that the organizations for firm's purchasing is an important agent for change concerning environmental initiatives and compliance in the supply chain. The item "the firm has developed a scorecard based on specific metrics and manages as well as evaluates their suppliers" environmental performance and provides advice to them on improving their performance" (Mean=4.25 and SD=.528) establish that the firm has developed a scorecard based on specific metrics and manages as well as evaluates their suppliers" environmental performance and provides advice to them on improving their performance.

The item "the firm integrates their environmental goals with their purchasing activities in order to become green or initiate green initiatives in their supply chain" (Mean= 4.26 and SD=.532) establish that the firm integrates their environmental goals with their purchasing activities in order to become green or initiate green initiatives in their supply chain. The item "the firm's purchasing objective extends beyond recycling and reuse such that evaluations and audits of supply chains investigates life cycle costs, product designs for reuse and supplier or production choices" (Mean= 4.22and SD=.625) establish that the firm's purchasing objective extends beyond recycling and reuse such that evaluations and audits of supply chains investigates life cycle costs, product designs for reuse and supplier or production choices.

#### *4.6 Correlations among the constructs*

The correlation among the construct was performed to determine how the variables are correlated and the table 4.8 presents the results.

	ESCD	TC
Table 4.8 Corre	elations among	g the constructs

Constructs	5	ESCD	ISCD	GSP	
ESCD	Pearson Correlation Sig. (2-tailed)	1	.730** .000	.709** .000	
ISCD	Pearson Correlation Sig. (2-tailed)	.730** .000	1	.807**	
GSP	Pearson Correlation Sig. (2-tailed)	.709** .000	.807** .000	1	

\*\*. Correlation is significant at the 0.01 level (2-tailed).



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ESCD= External Supply Chain Drivers; ISCD= Internal Supply Chain Drivers; GSP= Greenness Sustainability Practices.

The relationship between external supply chain drivers and internal supply chain drivers, the coefficient of (.730\*\*) and P< of .000 clearly establish that external supply chain drivers have a positive and significant relationship with internal supply chain drivers. External drivers are dependent on the surrounding conditions so that they force members of the supply chain (suppliers, distributors, and consumers) to have tendency towards sustainability. In this study, these drivers are divided into normative, mimetic, and coercive drivers (Melnyk, & Ragatz, 2015). Coercive drivers stem from political issues and regulations and laws of the environment which are set by governmental agencies and international issues.

These pressures are the major factors affecting a company's decision to initiate measures of sustainability. Examples of coercive drivers in sustainability include: requirements, policies and legal guidelines set by the government concerning social issues and the environment. In this case, organizations must adhere to the regulations and laws of sustainable development in order to avoid the increased costs due to illegal actions caused by illegal activities and paying possible fines. In addition, organizations often encounter costly lawsuits in providing reports to shareholders and supervisors and this issue will seriously hurt their public image and their ties even with customers will be flawed (Wei, & Benbasat, 2013).

The relationship between external supply chain drivers and greenness sustainability practices, the coefficient of (.709\*\*) and P< of .000 clearly establish that external supply chain drivers have a positive and significant relationship with greenness sustainability practices. sustainable approach, organizations are motivated to move towards sustainable thinking. This is an imitative behavior which models the competing companies. This imitative behavior is caused when the goals of the organization are vague.

Therefore, organizations have no choice but to imitate competitors, and it also has the lowest cost for them (Liu et al., 2010). Drivers and inter-organizational factors of the supply chain can also be one of the aspects affecting the company moving towards sustainability. This issue has been considered in previous studies. The core focus of the previous studies have been on the thinking of managers and employees (Defee, Esper, & Mollenkopf, 2009; McFadden, Henagan, & Gowen, 2009; Reed, 2002).

The relationship between internal supply chain drivers and greenness sustainability practices, the coefficient of (.807\*\*) and P< of .000 clearly establish that internal supply chain drivers have a positive and significant relationship with greenness sustainability practices. Companies with positive attitude towards sustainability will have a precise orientation towards it and this will lead to proper implementation of sustainable development practices which are based on the attitude of top management. After an active and committed approach towards sustainability is formed in the company, top managers should strongly support sustainable thinking. This support plays an important role in the follow-up actions in line with organizational changes (Mentzer, Min, & Zacharia, 2016).

Top management support of sustainability refers to the involvement of top managers in sustainability initiatives and funding, and their providing of other resources needed by operational departments (Chen & Paulraj, 2014). It is important to note that the growth in adoption of green practices is, in part, due to the effect of institutional pressures driven by market and regulatory demands (Curkovic et al, 2010). According to Zhu and Sarkis (2017), economic performance remains the top priority for manufacturers and, in particular, those in developing economies. Not surprisingly, there are several studies that have attempted to link GSCM practices with organizational performance. While some studies such as Zhu and Sarkis (2004), Rao and Holt (2005) and Green et al. (2012) found positive relationships between environmental practices and organizational performance, other studies such as Giovanni and Vinzi (2012) and Huang et al. (2012) showed that there is no significant relationship between such practices and organizational performance.

#### 5.0 CONCLUSIONS

This chapter presents the summary of findings, conclusions, recommendations and suggestions for future studies.





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### 5.1 Summary of Findings

The external supply chain drivers of fostering greenness and sustainability the findings of the study indicate that the organizations for the study are influenced by national as well as supranational (regional and international) regulations to adopt sustainability-related practices as proposed by legislators, experience pressure from various sets of requirements proposed by trade/professional associations, can lead to penalties and exclusion of the organization from the members' list, are responsible for developing regulations related to labor relations, employment conditions, and environmental management, are moved by international voluntary standards designed to help organizations in achieving product- or service-related ecological and social requirements derived from the needs of customers and other stakeholders, raise awareness of bad environmental and social performance by organizations, and constantly exert pressure on them to adopt sustainability initiatives, have the ability to unite a group of people or stakeholders on sustainability issues, draw both public and government attention, resulting in a bad reputation as well as actions from government agencies against poorly performing organizations, value-based networks, such as scientific communities and research centers, can also influence organizations to develop innovative approaches to consider sustainability in their products & operations, put pressure on organizations to adopt sustainability practices, is affected by organizations' sustainability performance, have increased public awareness, use new forms of media and communication, consumers are more organized than before, and several consumer organizations exert pressure on organizations to adopt sustainability behavior, face pressure to implement sustainability initiatives that help to fulfill local communities' expectations (e.g., parks, schools, charities, etc.) and the welfare of people who work for them, have improved their social and environmental performance or develop environmentally friendly technologies to gain a competitive advantage over their competitors, are under strict scrutiny from their competitors.

The internal supply chain drivers of fostering greenness and sustainability, the descriptive statistics indicate that the organizations for the study top management's commitment is the internal political force that supports proactive sustainability behaviors as well as successful implementation of sustainability initiatives, most desirable drivers for implementing sustainability initiatives is cost reduction in the form of energy savings, reduction in material consumption, and increased efficiency, as well as profit, achieve the goals of better economic and operational performance; organizations are pressured to implement sustainable strategies that provide long-term monetary benefits and the organizations are willing to change and improve the existing sustainability practices, involving the generation of new ideas to reach sustainability goals that also drive the organization toward adopting sustainability practices.

In the greenness sustainability practices, the descriptive statistics results indicate that seek to ensure sustainability by reducing sources of waste and promote recycling, reuse, substitution of materials and proper sourcing, select suppliers and choose products with an emphasis on environmentally friendly packaging, recycling, reuse, resource reduction and disposal, minimize environmental impact in inbound supply chain includes eco-labeled product purchase, adoption of environmental criteria into the supplier assessment systems and the organizations for the study set purchasing policies or guidelines that integrates and reflect concerns for natural environment in its purchasing process.

The correlation among the constructs, the results indicates that external supply chain drivers have a positive and significant relationship with internal supply chain drivers. The relationship between external supply chain drivers and greenness sustainability practices, the results establish that external supply chain drivers have a positive and significant relationship with greenness sustainability practices. The relationship between internal supply chain drivers and greenness sustainability practices, the results establish that internal supply chain drivers have a positive and significant relationship with greenness sustainability practices.

### 5.3 Conclusions

The study assessed external supply chain drivers of fostering greenness and sustainability and the descriptive statistics of study fully concluded that the organizations for the study are highly driven by external supply chain drivers. The study assessed internal supply chain drivers of fostering greenness and sustainability and the descriptive statistics results concluded that the organizations for the study are highly guided by internal supply chain drivers. The study assessed greenness sustainability practices in the organizations for the study and the





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descriptive statistics results concluded that the organizations for the study are implementing good greenness sustainability practices. The study assessed the relationship between external supply chain drivers and internal supply chain drivers and the findings of the study concluded that chain external supply chain drivers have a positive and significant relationship with internal supply chain drivers. The relationship between external supply chain drivers and greenness sustainability practices, findings of the study concluded that external supply chain drivers have a positive and significant relationship with greenness sustainability practices. The relationship between internal supply chain drivers and greenness sustainability practices, the findings of the study concluded that internal supply chain drivers have a positive and significant relationship with greenness sustainability practices.

### 5.4 Recommendations

Managers in organizations should integrate their environmental goals with their purchasing activities in order to become green or initiate green initiatives in their supply chain. Managers in organizations should have purchasing objective that extends beyond recycling and reuse such that evaluations and audits of supply chains investigate life cycle costs, product designs for reuse and supplier or production choices. Management of organizations should have new technology and equipment that are important factors in process innovation, helping organizations to successfully implement sustainability practices across the supply chain to enhance their sustainability and operational performance. Managers should have a crossfunctional training and education helps organizations to increase their sustainability-related performance, as well as support employees to update their skills, improve job performance, and decrease errors and waste.

#### 5.5 Suggestions for future study

The current study considered the supply chain performance drivers for fostering greenness and sustainability in developing economies therefore a future study can consider the moderating effect of organizational culture on the relationship between external and internal drivers and firms' financial performance.

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